

# ZACH

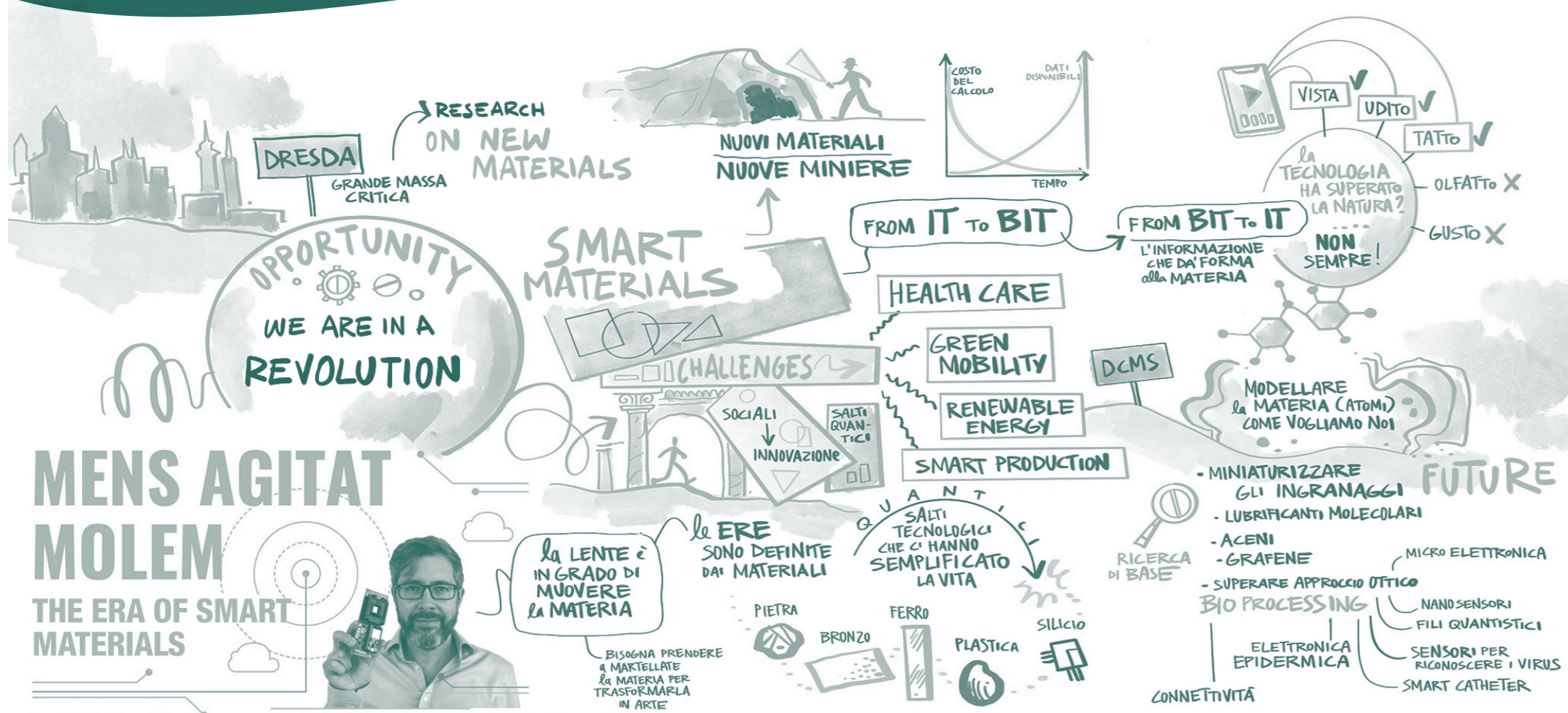
## OpenZone Talk

Sharing Ideas with  
Gianaurelio Cuniberti

*Professor of Materials Science and Nanotechnology  
at the Technical University of Dresden*

2 December 2020

Business Results.....42  
Zach.....44



**MENS AGITAT MOLEM**  
THE ERA OF SMART MATERIALS



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# BUSINESS RESULTS

## Revenues

**45.66** Mio€

## EBITDA

**6.9** Mio€

## Net Income

**4.1** Mio€

## People

Total  
**210**

Production  
**168**



R&D  
**23**



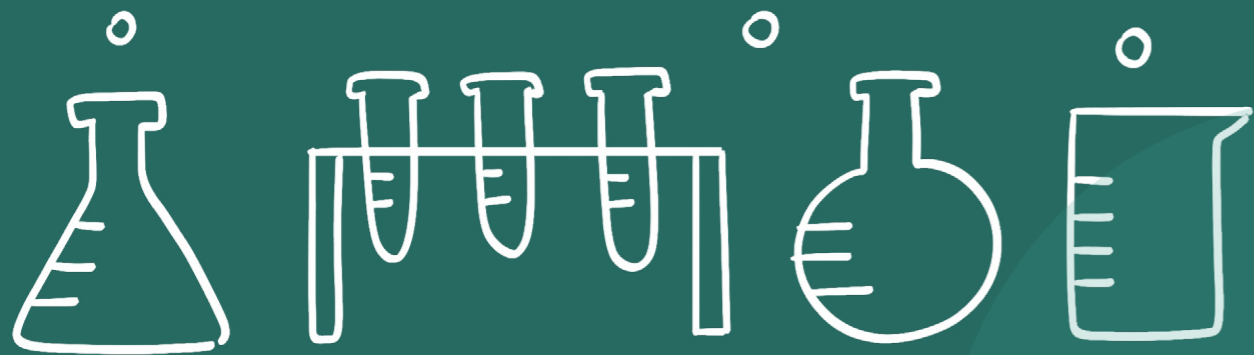
G&A  
**12**



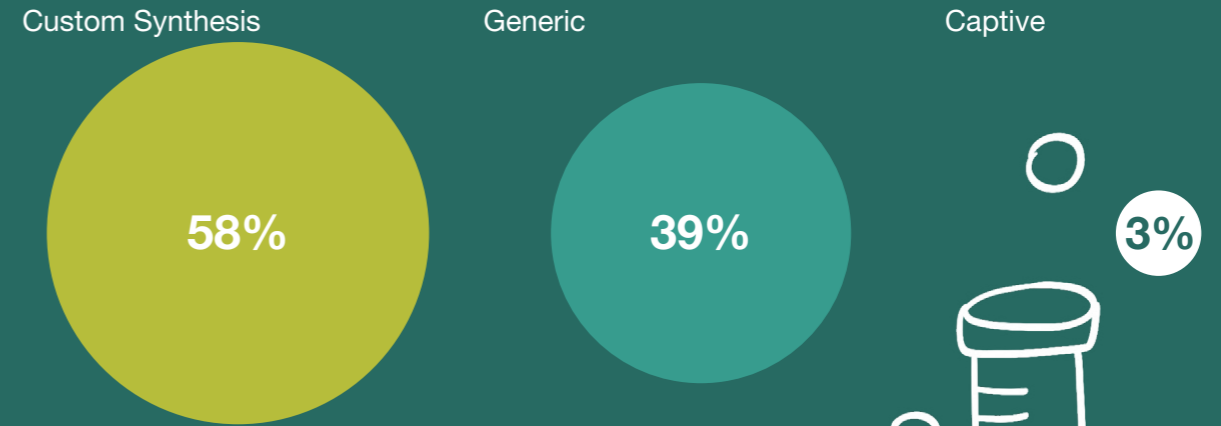
Sales & Marketing  
**4**



Italy  
**3**



## % Revenues by business segment



## % Revenues by geographic area

